

INTERNATIONAL SERVICE GROUP
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ISG-HEALTHWORLD

SERVICE PORTFOLIO

REFERENCE PROJECTS & TESTIMONIALS

C-Suite & Board Level Search

- + Chief Finance Officer (Interventional Radiology)
- + Global VP Market Insights (Endovascular Interventions)
- + General Manager BENELUX (Patient Monitoring)
- + Global Head of Portfolio Management (Big Pharma)
- + Vice President Western European Markets (Imaging)
- + Senior Vice President European Sales (Ultrasound)
- + Chief Medical Officer (Pharma)

Pre-Clinical & Clinical

- Head of Pre-Clinical Development (Global Pharma) +
- Clinical Operations Manager (US-Pharma) +
- International Manager Bio-Analytics (Laboratory) +
- Head of Study Management (CRO Client) +
- Director Research & Development (Cardiology) +
- Head of Clinical Affairs (Endovascular) +
- Senior Director Process Engineering (Vaccines) +

Finance, Logistics, HR & Legal

- + Chief Legal Counsel (Health Insurance)
- + Medical Risk Manager (Life Insurance)
- + Investment Manager Health (Investment Bank)
- + Director Supply Chain Operations (Consumer Health)
- + Human Resources Sen. Director (Reconstructive Spine)
- + Senior Manager Accounting (Global Pharma)
- + Head of Purchasing (Medical Devices Group)
- + Senior Client Manager SAP Finance (Consulting)
- + Head of Indirect Sourcing (International Pharma)
- + European Director Legal Compliance (Biotechnology)

Commercial Sales & Marketing

- Senior Director Global Sales (Dental Implants) +
- Global Business Development Manager (Devices) +
- European Product Manager (Wound Care) +
- Marketing Director (Interventional Radiology) +
- Area Sales Leader (Dental Consumables) +
- Director Sales Force Effectiveness (Endovascular) +
- Vice President Marketing & Sales (Spine & Trauma) +
- Regional Medical Lead (Pharma) +
- Senior Medical Affairs Manager (Pharma) +
- Country Manager (Nephrology & Dialysis) +

Health Care IT & Biomedical Informatics

- + European Director Data Management (Orthopedics)
- + Lead Data Manager (Orthopedics & Trauma)
- + International Expert Bioinformatics (Biotech)
- + Director Sales RIS/PACS (Imaging Client)
- + European Manager Clinical Application Systems
- + Department Head Hospital IT (Hospital Group)
- + Senior Developer Mobile Application (m-Health)

Regulatory Affairs & Quality

- Sen. Director Regulatory Affairs (Big Pharma) +
- Director Quality Assurance (Pharma) +
- Submissions Manager (Biotech) +
- Senior Manager Regulatory & Quality (Implants) +
- CE Branding Experts (Electrophysiology) +
- Senior Director Process Engineering (Vaccines) +
- Global Regulatory Head (Implantable Devices) +

Hospital & Senior Residences

- + General Manager (Hospital)
- + Director of Patient Management & Service (Hospital)
- + Department Head Finance & Logistics (Hospital Group)
- + Facility Manager (Nursing Homes)
- + Director Human Resources (Regional Hospital Client)
- + Hospital Manager (University Clinics)
- + Head of DRG-Management & Coding (Hospital)
- + Senior Controller (Senior Living Homes)
- + General Manager Patient Hotel (Acute Care Hospital)
- + Hospital Accreditation Specialist (University Hospital)

Health Economics & Market Access

- Market Access Director (European Pharma) +
- Sen. Vice President Health Economics (Surgical) +
- Global Head Health Economics Modeling (Biotech) +
- Director Cost Utility & Effectiveness (Pharma) +
- Senior Health Economics Manager (Heart Valves) +
- Modeling Expert (Generics) +
- Sen. Director HTA (Reconstructive Surgery) +
- Sen. Manager Value Proposition (Trauma & Spine) +
- Director Global Dossier Development (Biotech) +
- Strategic Political Affairs Manager (Biosimilars) +

ABOUT ISG-HEALTHWORLD

ISG-Healthworld (part of International Service Group) is a global recruiting and executive search company for the med-tech, pharma, life science, consumer medical, hospital, health insurance and allied health care industries.

We offer client project execution by a direct search approach from candidate identification to placement. Furthermore, we include a number of additional factors linked to the value chain of our client, such as client's time, client's costs, client's HR resources as well as cultural and ethical aspects.



Medical devices & dental



Consumer healthcare



Clinical nutrition, food & dietary products



Medical communications & advertising



Medical capital equipment & imaging technology



Hospitals and senior residences



Health insurance & health care finance



Medical professionals



Medical diagnostics, laboratory & testing



Health care IT, digital health & medical informatics



Chemicals, fine chemicals & specialty chemicals



Health tourism, spa & medical travel



Pharma & generics



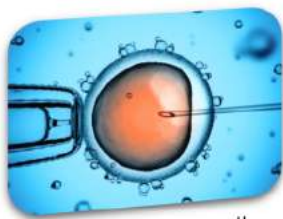
Medical automation, general engineering & OEM



Cosmetics, perfumes & FMCG



International aid & non-profit organizations



Biotechnology, cell biology & life sciences



Micro & nanotechnology, material sciences



Health care consulting industry



Alternative medicine, beauty & well-being

FUNCTIONAL COVERAGE

Within the entire functional health care chain we are essentially offering recruiting & executive search services at ALL professional career levels by focusing on a wide range of functional assignment-areas like: Commercial Marketing & Sales | Business Development; Health Economics, Market Access | Pricing & Reimbursement, Regulatory, Quality & Safety, Medical Automation, General Engineering & OEM, Hospital Administration & Management, Medical Assignments, Scientific Research (Biotechnological, Pharmaceutical), Clinical Discovery & Development, Health Care IT Management & Informatics and many other functional areas more.



Longstanding client relationships, which grow in an atmosphere of honesty, value and trust, coupled with our experience in recruiting, development and training of the right candidates in a variety of health care submarket industries, provide the foundation for our first-class client services.

We are combining sectorial experience with passion, customer adjusted fee-structures with profound understanding of client's needs.

We are a dedicated group of highly specialized professionals: experienced health care managers, pharmaceutical experts, senior managers, medical engineers, senior medical doctors and many more.

ISG Personalmanagement GmbH

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